



January 2008 Newsletter

December Results



Volume 2.5

The YES!

Unit

HH90

Kristin Rogers :: YourName@MaryKay.com :: 888-888-8888 Kittson National Area



Kathleen Haley
Emerald

Q2 Stars!

star consultants



Jennifer Phipps
Diamond



Marcy Stites
Diamond

Be a Star in Q3
YES! Unit Goal
= 16 Stars



Jamie Knoblauch
Sapphire



Amanda Noble
Sapphire

—STARS ONLY—
These Ladies get to attend the
**STAR Mystery Night on January
18th. Details to come...
bring your sleeping bag!**

Not Pictured:

Kristin Rogers
Emerald

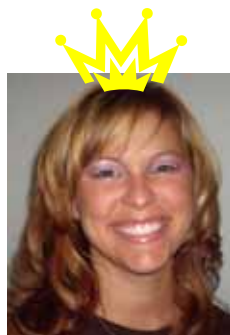
Valerie Cropanese
Ruby

Court of Wholesale December

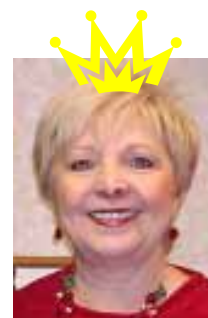
Name	Amount
Kimberly Taylor	\$2,542.50
Megan Ruiz	\$1,889.00
Amanda L. Noble	\$1,339.50
Emily R. Tramel	\$1,082.00
Joy M. Shoemake	\$723.25
Karen E. Kirk	\$602.00
Jamie A. Knoblauch	\$589.75
Jennifer E. Phipps	\$525.00
Amy N. Dollinger	\$431.25
Nicole L. Pederson	\$329.50
C. Gilbert Lee	\$325.75
Allison N. Sparrow	\$238.75
Krystle J. Wilson	\$204.00
Shannon L. Nelson	\$203.50
Adriana G. Colvard	\$203.50
Christina M Mayuiers	\$202.00
Katy D. Smolenski	\$201.25
Aidan D. Cornell	\$200.00
Kristin J. Rogers	\$3,290.50

Court of Sales December

Name	WAS Sales
Shirley McCarley	\$1,043.50
Nicole Pederson	\$640.75
Cassie Booth	\$489.00
Amy Dollinger	\$460.00



Queen of Wholesale
Kimberly Taylor



Queen of Sales
Shirley McCarley

Court of Sales YTD

\$36,000
Retail
Production
to be on
queens
Court of
Sales and
to earn
one of
these



Name	YTD Retail	YTD PC Prem & Addnl Credit	YTD Total
Megan Ritter	\$7,042.50	\$1,580.00	\$8,622.50
Kathleen V. Haley	\$8,340.00	\$20.00	\$8,360.00
Marcy M. Stites	\$6,679.00	\$20.00	\$6,699.00
Jennifer E. Phipps	\$6,252.50	\$200.00	\$6,452.50
Kimberly W. Taylor	\$5,643.50	\$0.00	\$5,643.50
Valerie M. Cropanese	\$5,371.00	\$0.00	\$5,371.00
Jamie A. Knoblauch	\$4,865.50	\$77.50	\$4,943.00
Cassie J. Booth	\$4,421.50	\$77.50	\$4,499.00
Joy M. Shoemake	\$4,351.75	\$20.00	\$4,371.75
Megan Ruiz	\$4,251.50	\$0.00	\$4,251.50
Amanda L. Noble	\$4,195.50	\$0.00	\$4,195.50
Emily R. Tramel	\$3,686.50	\$0.00	\$3,686.50
Christy L. Caldwell	\$2,994.00	\$20.00	\$3,014.00
Nekeisha N. Crenshaw	\$2,350.50	\$0.00	\$2,350.50
Amy N. Dollinger	\$2,243.00	\$20.00	\$2,263.00
Marla M. Flannery	\$2,212.00	\$37.50	\$2,249.50
C. Gilbert Lee	\$2,170.50	\$0.00	\$2,170.50
Nicole L. Pederson	\$2,050.00	\$40.00	\$2,090.00
Brandy N. Butler	\$1,650.00	\$20.00	\$1,670.00
Christina M Mayuiers	\$1,470.00	\$20.00	\$1,490.00
Kristin J. Rogers	\$16,388.00	\$3,375.00	\$19,763.00

Court of Team Building December

Name	Recruits
Megan Ritter	2
Emily R. Tramel	1
Kathleen V. Haley	1



Queen of Team Building
Megan Ritter

December Top Consultant Conference Call Winners:

Sharing:

Megan Ritter
Emily Tramel
Kathleen Haley

Sales:

Shirley McCarley
Nicole Pederson
Cassie Booth

Wholesale:

Kimberly Taylor
Megan Ruiz
Amanda Noble

24 new qualified Team members to be on Queens Court of Team Building and to earn one of these



be a queen and see your picture in the next newsletter!

These women earned a call with our NSD Connie!



Welcome new consultants in december!

Suzanne Davis

Sponsored by: K. Haley

Megan Ruiz

Sponsored by: E. Tramel

Tiffany Jorgenson

Sponsored by: M. Ritter

Kimberly Taylor

Sponsored by: M. Ritter





Listen for a Lip Gloss

The YES! Unit had 16
LLG interviews and
recruited 4 NEW team
members!



Know a sharp woman you'd love to share the Mary Kay opportunity with? Ask her to "Listen for a Lip Gloss!" Just for getting on the phone with Kristin to do a practice interview, your qualified* prospect will receive a lip gloss of her choice absolutely FREE from Kristin! If someone offered you a free lip gloss for thirty minutes of your time, wouldn't you take her up on it?

* To be qualified she must have (1) already tried our skin care products and (2) heard something about the career (being a

Kissed by Success lipstick sales challenge



Sell Triple 21 (63 in total)
Lipsticks by March 15th



Put your lipstick
where your mouth is –
and **achieve!**

- Goal:** Sell at least *Triple 21** lipsticks (63 total)
- Reward:** Custom lipstick charm for your Totally Charmed charm bracelet
- Recognition:** Independent Beauty Consultants and Independent Sales Directors who sell at least *Triple 21** lipsticks by March 15, 2008, will be recognized at Career Conference. The top Independent Beauty Consultant and Independent Sales Director at each Career Conference location with the highest Mary Kay® Creme Lipstick sales by March 15, 2008, will receive onstage recognition and a pink Swarovski® crystal lip charm from the Totally Charmed collection.
- Consistency:** Receive a custom heart charm when you achieve all sales challenges for the 2008 Seminar year.



YES! Unit *Race to Red Q3*

You can earn one Prize from EACH Career Level category! December 16 - March 15th, 2007

*1 Qualified**

Recruit:

Career Level: Senior Consultant

Perks:

- Earn 4% personal team commission



Show N Go Case

Beauty Coat



OR

Winners:
Megan Ritter
 Beauty Coat
Emily Tramel
 Show N Go Case

3 Recruits:

Career Level: Star Recruiter

Perks:

- Earn 4% personal team commission
- Earn your Red Jacket
- Eligible to earn team building bonuses from Mary Kay

Business Organizer



OR



Sample Organizer

5 Recruits:

Career Level: Team Leader

Perks:

- Earn 9% or 13% personal team commission
- Go on target to earn your Career Car
- Earn a \$50 team building bonus for each new recruit

Slip on Color Case



OR

Roll-away Tote and Accessory case



8 Recruits:

Career Level: Future Director

Perks:

- Earn 9% or 13% personal team commission
- Earn a \$50 team building bonus for each new recruit
- Eligible to submit for Directorship

Wheeled Cosmetic Case



OR

\$100 Nordstrom Gift Card



* A qualified recruit is a new team member who places at least a \$600 wholesale order in the month the agreement was signed or in the following month.

**All new recruits need to have active status (at least a \$200 wholesale order) within contest period.

YES UNIT January events

Sun	Mon	Tue	Wed	Thu	Fri	Sat
UPCOMING EVENTS FEB 4 : Bootcamp Graduation/Kissable Lips Makeover FEB 11: Meg's Live Skin Care Class FEB 18: Creative Event		1	2	3	4	5
6 Conference Call 10 PM EST	7 MNL @ 6 PM Dream Board Party and Guest Event	8	9	10	11	12 <i>Brasstown Valley Retreat</i>
13 Conference Call 10 PM EST	14 MNL @ 6 PM Meg's Skin Care Class LIVE!	15	16	17	18 STAR MYSTERY NIGHT	19 <i>Atlanta Area Wide Star/ Guest Event 10 AM—12PM</i>
20 Conference Call 10 PM EST	21 MNL @ 6 PM New Year—New Look Makeover	22	23	24	25	26
27 Conference Call 10 PM EST	28 MNL @ 6 PM Megan Ritter's Skin Care Class	29	30 <i>Last day for consultants to Order</i>	31 <i>Must Submit Orders to Kristin.</i>		



Kristin Rogers
Future Exec. Sr. Sales Director
555 Your Address
City, State 55555

****announcement****

Check out the YES! Unit on MySpace. Use this as an opportunity to get to know YES! members from across the country. Build our YES! Community by encouraging one another and sharing ideas!

www.myspace.com/yesunit

to: the blessed